



oliviec
Consulting

Education Consulting

Who we are

Olmec consulting was formed by professionals with vast experience in the industry. It is boutique consulting which means that we do focused work within certain industries and certain sectors, especially Education.

The Journey

Olmec Consulting (Olmec) is an independent Boutique Management consulting company established in the Free Zone of Knowledge Village in Dubai. UAE Olmec has been working in various industries and sectors in Dubai. Olmec consulting was incorporated in 2010. Presently have done projects for clients in Gulf cooperation council (GCC) India, Pakistan, Iran, USA etc.



Services offered in education

1

NEW EDUCATION BUSINESS

- Market Research/Analysis for new Education entities
- Feasibility Study/ Business plan
- Land Selection & Capacity verification

2

EDUCATION APPROVALS

- New University Approvals
- New School Approvals.
- New/Branch University approvals
- New Nursery Set up services.

3

M&A

- Help Buy an existing education asset
- Sell your Educational business
- Deal structuring, Valuation of business
- Due Diligence

4

SCHOOL DESIGN

- Concept design
- Architectural design
- Project monitoring
- Procurement

Nursery Education

Our Expert Team of Educational and design consultants can create the most suitable design for schools and create academic plans for approval for any curriculum. Including IB, UK, American Montessori, Chinese, Indian, MOE etc. We can do the project management of the construction of the school till handing over

COMPREHENSIVE SERVICES- NURSERY



PLANNING SERVICES

- BUSINESS PLANS
- FINANCIAL PLAN
- MARKET RESEARCH PRIMARY AND SECONDARY

DESIGN & APPROVALS

- INTERIOR DESIGN & CIVIL DEFENCE APPROVAL & DHA
- DED APPROVALS

REGULATORY APPROVALS

- ACADEMIC PLAN APPROVAL (KHDA)
- LOCATION

OTHER SERVICES

- RECRUITMENT
- FURNITURE

Innovative school projects

1) Waldorf /Steiner school

Detail Planning, including, Area analysis, climatic analysis, Land analysis, financial planning Design & academic approval carried out for Al Barari Group Dubai.

2) Horizon school

Redevelopment of the campus (Innovative outdoor learning spaces, Swimming pool redevelopment, redesign of Music/ Art / Drama sports facilities with new innovative ideas. Design and build an innovation Centre with Blended education concepts incorporating the latest farming technology.

3) Sunshine Special Needs school

Planning for a school dedicated to special needs students. The feasibility study and business plan. The financial plan and concept plan with a selection of curriculum



School Projects

1. MNR School for Dubai
2. Future Bright school, Ajman
3. Smart Vision School, With Quantitative market research, Dubai
4. Scientia School Dubai
5. Dubai Model School with Primary research
6. New school for Abu Dhabi international school Group in Sadiyat Island for purpose of bank financing
7. New School feasibility for New building for Abu Dhabi International school for bank financing.
8. New school with full special need for sunshine group with Primary research
9. Feasibility study for Steiner curriculum school in Dubai
10. Business plan for new PACE group school in Dubai with primary research.
11. Did Market Research, Created Business Plan Academic Plan and all Documentation and liaison related to approval of Three New School License IN Dubai Including Land from Government Authorities for Which Approval was Granted.
12. Victory Heights school Dubai
13. Maharat School, Abu Dhabi
14. Dubai Chinese School, 2020 (first ever government school outside China, done with the Chinese embassy),
15. Future Bright school, Ajman
16. Abu Dhabi International School, Abu Dhabi,
17. Smart Vision School, Dubai
18. Scientia School Dubai
19. Dubai Model School

Higher education

1. Feasibility study for an Italian University in DUABAI
2. Strategic consulting to **National Bank of Kuwait** - alternate investment to invest into Herriot Watt University UAE Which was successfully completed.
3. Feasibility study / Business plan to **Diamond developers** to set up new Sustainable University in UAE

Nurseries / Planning and Approval

- Market research and target population estimate for Erudio Nursery IN JVC
- Market research including focus groups and In-depth interview with parents for a New nursery catered to Arab and Emirati population for a Private investor
- Business Plan & financial plan for a New nursery to get Franchise of The Learning experience (TLE) Nursery from US to Open in Dubai .
- Plan and approval for the new premises of Victory Heights school In Sports city Dubai
- Business plan and academic plan for the Westfield Nursery and Blue Bird Nursery for Atticus Education IN Dubai
- Approval for the Montessori and US curriculum Nursery In Abu Dhabi by The Abu Dhabi International School.
- The First step Nursery in Fujairah, Worked on the financial plan and market demand and academic plan approval
- Plan for the Al Dana Nursery to open in Dubai with Approval process which was achieved.
- Detail plan for private investor to open nursery in Al Nahda with site visits and recommendation on location and assessing suitability of the facility.
- Steps nursery Sharjah Academic plan approval.

Pradeep Veetil (School Design Consultant):

- A dynamic multi-tasking professional with over 27 years of experience in overseas and multicultural set-ups with experience in Design management, operations and Project Management. A startup participant in setting up and commissioning Healthcare and Educational projects. Senior Management roles in Major Educational Providers in UAE (Evolence Knowledge Investments, GEMS education and other groups) to manage the entire life cycle of school projects from land acquisition, concept design, educational design and construction management.

Few of the completed projects -

- Repton School Abu Dhabi, Reem Island
- Dovecote Nursery in Muscat
- Dovecote Nursery in Dubai
- Foremarke School expansion project in Dubai
- Design Management of Repton School in Muscat
- Various GEMS Schools (Developed Prototypes and Standardized various school models)
- Vedic Education Centre (India)
- EMAAR clinics
- City Hospital
- **Author: School Design - A Comprehensive Manual**

Deepika Walian (Academic Consultant)

- Deepika Walian, an accomplished education consultant with a career spanning over 15 years, has consistently excelled in obtaining approvals for educational institutions across the UAE. Her pivotal role as a key figure at Big Holding KHX Education (previously Lomas Consultancy) from 2010 to 2015 saw her secure approvals for over 20 schools, and she played a crucial role in establishing five new educational institutions. From 2015 to 2020, Deepika contributed her expertise at Olmec Consulting, further solidifying her reputation as an educational visionary. In 2021, she joined the International Baccalaureate (IB) and made significant strides in promoting IB's presence and educational quality in India while also working with Olmec Consulting to secure approvals for several nurseries and schools, adding to her extensive portfolio of successful projects. Since 2022, as Senior Manager at Cambridge International, Deepika has been an integral part of the Cambridge educational community, overseeing 300 schools in North and Central India, ensuring rigorous quality assurance and promoting Cambridge education. Now, back in the UAE and working once again with Olmec Consulting, Deepika continues to leverage her wealth of experience and impressive track record to guide educational projects through the approval process, ensuring they meet the highest standards for educational excellence Curriculum development, customization, planning and training.

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- Polaris Private Academy- Abu Dhabi 2011,
- Reach British School - Abu Dhabi 2012,
- Al Dhafra Private School - Abu Dhabi 2012,
- Al Rayyan National Private School- Abu Dhabi 2013,
- Al Etihad National Private School- Al Ain 2013,
- AlMaharat Private School - Abu Dhabi 2013,
- Al Ajyal Private School - Al Falah 2014,
- Al Murooj Scientific International School- Abu Dhabi 2014,
- Model Private School- Abu Dhabi 2013,
- Ryan International School - Abu Dhabi 2014,
- Creative British School, Abu Dhabi 2014 (A Malabar group school),
- Al Salam Private School- Al Ain 2015 ,
- AMLED School, DubaiDubai 2015,
- Renaissance School, Sports City, Dubai 2015,
- Garden City British School- Al Ain 2016,
- Knight Bridge International School, Dubai 2016 (Project shelved by investor after KHDA approval),

Lesley Davies (School Academic Consultant)

An experienced consultant, coach / mentor, Head and class teacher. Lesley has over twenty-five year's international school's experience. She has UK and New Zealand registration having worked in public and private school systems. Appreciative o

- Inspector and Advisory Consultant Al Maharat Schools (MENA region)
- Partnership Management Advisor for CfBT working for the Abu Dhabi Education Council (ADEC),
- Pastoral Vice Principal, Murupara Area School, Western Bay of Plenty, New Zealand.
- "Academic Vice Principal", Mariam Bint Sultan School, Al Ain (ADEC)
- Head Teacher, Suzhou Singapore International School, Secondary Division, SIP, Jiangsu, China. Founding Principal / Chief Educational Consultant, Panvel and Pen International School, Mumbai.
- Senior Management Advisor and Teacher Trainer, CfBT Seconded to the Supreme Education Council, Qatar.
- Founding Principal / Chief Educational Consultant, Panvel and Pen International School, Mumbai
- Founding Director. Mahindra UWC of India, Pune, India.
- Founding Vice Principal. Universal Int'l School, Thailand
- Head of Humanities. Braeburn High School, Nairobi, Kenya.
- Teacher, Various schools in London and the North East of England, both as a fulltime and supply teacher, including various subject areas and SEND
- Senior Management Advisor and Teacher Trainer,

Dr Rita Younes, (University /Market research Consultant)

Dr Rita Younes holds a doctorate in Business Administration from the Paris School of Business. She is a former marketing research consultant with leger & Leger International and has 15+ combined years of experience covering strategy, brand and marketing management, market research, relationship management and business development for a variety of international and regional brands across several industries, She enjoys a proven track of record in growing bottom-line figures; combining innovative strategy with hands-on management of operations.

On the Academic side, she has gained valuable experience as chair of the school of Business at the Canadian University of Dubai and later as Director of Institutional Effectiveness and planning. She has wide experience in the licensure procedure and has also championed many programs' accreditation providing leadership, vision and direction for activities related to institutional planning, research and institutional effectiveness.

Sajith Channadathu

A Management consultant with expertise spread across various Industries. During his past career, Sajith has worked in large and complex environments executing Multi-million Enterprise Projects. Has worked with the Regulator to get approval for three schools in Dubai. Had done a financial plan and business plan for Schools, Universities, and Nurseries in UAE. Successfully completed transactions for Acquisition/selling of running a business in Dubai in education, Healthcare, Real Estate Hospitality etc. He possesses an MBA from XLRI, Jamshedpur India, and a Master's degree in from the Indian Institute of Technology, Mumbai. Have extensively worked in the Education space in UAE. Has worked on the approvals for various schools in UAE in Dubai and Abu Dhabi

Hassan (Financial Consultant)

Has more than 8 years of experience in the investment banking industry in Dubai and Paris where he covered a wide range of services including Mergers & Acquisitions, Corporate, and Financial Advisory, Portfolio Management and Capital Raising. In addition, he worked on countless feasibility studies and business plans for start-ups, young and mature companies in different countries. As well, Hassan advised and assisted companies in different countries in setting up their businesses and penetrating new market channels. Besides, he conducted research and produced reports offering an extensive analysis across various sectors including agriculture, real estate, technology, food and beverages, fashion, banking, construction and many more. Hassan holds an MSc in Finance from Grenoble Graduate School of Business in France and BSBA in Finance & Accounting from the American University of Sharjah.

Client list education

- BICOCCA UNIVERSITY, ITALY
- VICTORY HEIGHTS SCHOOL
- STUDY WORLD, DUBAI
- NATIONAL BANK OF KUWAIT
- AL BARARI GROUP
- CHINA CONSTRUCTION COMPANY
- HORIZON SCHOOL
- DIAMOND DEVELOPERS
- FUTURE BRIGHT SCHOOL.
- ATTICUS EDUCATION
- ABU DHABI INTERNATIONAL SCHOOL
- PACE EDUCATION GROUP
- MNR GROUP
- AL DANA NURSERIES
- AL MASAH CAPITAL



**G 01 BLOCK 12
KNOWLEDGE PARK
DUBAI
UAE**